

To,
The Visa Officer
Department of Home Affairs
New Delhi, India

Statement of Purpose

Introduction:

Providing a brief introduction about myself, I am Prabin Sapkota a permanent inhabitant of Anaikot 15, Panchkhal, Kavrepalanchok, Nepal. I was born on 6 March, 2000 and have a family of four members where my father Mr. Tikaram Sapkota own and runs an Agro-Farm, my mother Mrs. Sabitri Pokhrel Sapkota helps dad in his business. I have an elder sister Ms. Pratikshya Sapkota who works as operating in charge in a courier company. I am writing this statement for the purpose to demonstrate the reasons behind choosing Bachelors of Business Information System as a career pathway for my future.

Academic Background:

Regarding my academic qualification, I have completed my Secondary Education Examination (SEE) from Apple International School, Tinkune which is located at Kathmandu, Nepal securing grade point average (GPA) of 3.40. I was in dilemma what to take as a major in my high school as it would decide my further career. During that time, I visited many high schools and domestic seminars to find a suitable course of study and career path. As the information technology industry was getting advanced, I was mentally prepared I will be studying management faculty taking computer as my major subject of study. I consulted with my parents and relatives regarding my high school subjects but they denied my decision and convinced me to get enrolled in science faculty taking physics as a major subject. My family has agriculture business, they work hard and have compromised many things for themselves and always had been concerned regarding our quality of life from our childhood and the disciplinary area where I have been raised didn't let me go or raise voice against their decision for my further studies. I got admission

in Nasa National Secondary School, Tinukne, Kathmandu for my high school degree. Mentally I wasn't prepared for this course but had to study, 1st year of my study was good but in year 2 it became hard for me to focus over my studies because I was never ready for this. I got few backlogs which lowered my confidence to study further. Year passed and my situation was still the same where my parents started worrying about me. I consulted and confessed all the problems I am facing to my parents, they were sorry for everything and told me they will help me pursue the course that I am interested in, after I complete my high school. This gave me motivation to study and after giving my backlogs, I was able to pass them. I completed my high school in Nov 2020, however due to pandemic our result got published on 5th March 2021 securing overall CGPA of 2.61.

I had a hard time completing my high school where I used to feel low and even felt shy facing my classmates. And thus I realized that I need to change the environment where I will be with new people and this won't let my confidence go down. Thus, I spoke to my parents that I will be pursuing my bachelor degree abroad because scenario here in Nepal would have never been normal regarding my education for me. I consulted with few of my friends studying abroad and one of them suggested me Australia for further accomplishment of my degree. I had always dreamed of being successful business personnel implementing technologies and so I was looking for the course mix of information system and management. Exploring and consulting I came to know about the course **Bachelor of Business Information Systems**, a perfect match for me. I asked my few friends about this course who are studying in Australia and they referred me **Australian Institute of Higher Education** which is located in Sydney, New South Wales, Australia. This time I was well prepared for everything as things were already tough for me and started my IELTS classes online as there were no any physical classes due to pandemic and rise in cases. After few months of classes, I attended for IELTS exam on 9th October 2021 and was able to score overall band score of 6.0 (L 6.0, R 6.0, W 6.0, and S 5.5).

My Course: Bachelor of Business Information Systems

I am going to study Bachelors of Business Information Systems (CRICOS Code: 083131B) at AIHE and the course is of 24 units. These 24 units are divided into 3 years.

Year I	Year II	Year III
Accounting for Business Decisions	System Analysis & Design	Introductory Accounting
Foundations of Information Technology	Information Systems Networking Essentials	Accounting Information Systems
Business Communication	Object Oriented Programming	Business and Corporations Law
Professional and Ethical Practice	Project Management	Business Finance
Database Management for Business	Enterprise Systems	Innovation & Creativity
Foundations of Programming	Management Information System	Elective I
Organizational Behavior	Elective I	Elective II
Statistics for Professionals	Elective II	Elective III

As I mentioned earlier, I always dreamed of being business icon and this is only possible when I have blend of Information technology and management. I have seen and heard rapid growth in business functioning with the implementation of technologies. And this area of improvement in business house is creating huge opportunity in Nepal. Everything from tiny to big organizations are being dependent over various IT materials and software. Bachelor of Business Information System (BBIS) is a program whereby information management and business disciplines are integrated with a depth of development in information systems and technologies that will position graduates for new career opportunities.

BBIS is a 3 year comprehensive bachelor degree program with 24 units. It is designed by blending the domain knowledge of the information systems and information technology with that of business and management. Such integrated program has been offered to address the demands of rapidly changing IT driven business industry. The primary objective of this program is to help

students like me to blend the concepts of management with information systems and information technology. BBIS prepares student for professional careers in information systems involving people, organizations, computers and networks. This course helps to learn how to use and manage information technologies to revitalize business process, conduct electronic commerce, improve business decision making and gain competitive advantages in today's global market as well-educated independent managers of people and resources area of their special professional interest.

I have a strong belief, after completion of my coursework I will be able to:

- Generate a habit of critical and creative thinking
- Develop analytical and problem solving activities
- Broaden my perspective towards the global market and IT business
- Improve communicative and presentation skills
- Sharpen my knowledge in the functional area of information systems

Why AIH (Australian Institute of Higher Education):

Australian Institute of Higher Education (AIH) is a higher education institute established in 2009 with ambitions to be recognized as an innovative leader within the private education sector. They hold many accreditations with Australian and international bodies. They're a partner of the Australian Computer Society, Think Ahead- ACCA, CPA Australia, IPA Institute of Public Accountants, Global Accounting Alliance, Chartered Accountants Australia – New Zealand and a member of the Australian Council for private Education and training. AIH offers other courses like Accounting and Business. Studying full-time, I will have between 9-12 hours of classes each week, on-campus. In addition, I will need to set aside between 14-28 hours each week in my own time to complete assignments, readings, and projects and prepare for quizzes, tests and exams. The fees of Bachelor of Business Information Systems are \$12800 (AUD) which is very affordable. And because of small class size, I will be able to interact with my teachers and classmates more easily. Also this will help me gaining professional help in the future if I need any. **The recent runner up position secured by AIH in the participation in Global**

Management Challenge Project (2020) makes me feel secured choosing AIH for my further education. It is located in Kent Street which is also a very popular and has a combination of different kind of businesses that again is a plus point for my carrier as the collage may help me with internships as well. AIH is committed to provide quality educational programs for students to achieve both educational and personal goals as well as embrace life long relationship. The AIH foster a personalized environment that allow us to develop skills and mindset enabling us to make our carrier better. What I believe is, when compared with the fee details, facilities; bundle of accreditations makes me lucky to be part of AIH.

Why not other course providers:

During my research over institutions and universities, I found a huge difference over many circumstances like location, timing and flexibility, tuition fee and student support among them. My preferred place of study was Sydney and there were many higher education providers providing the same course with huge differences in tuition and location wise.

Here is a list of education provider providing course Bachelor of Business Information Systems:

- **Torrens University (<https://www.torrens.edu.au/>)**: Torrens University Australia offers a 3year degree in Business Information Systems with campus location in Sydney, Melbourne, Brisbane and Adelaide. The indicative tuition fee for 2022 in BBIS is AUD 75,360.
- **Victoria University (<https://www.vu.edu.au/>)**: VU offers a 3year undergraduate degree in business information systems with two campus location i.e. VU Sydney and Melbourne. The indicative tuition fee for full coursework is AUD 55,800.
- **VIT (Victorian Institute of Technology) (<https://www.vit.edu.au/>)**: VIT is a higher institution based in Melbourne and has a campus in Sydney. VIT offers a 3year bachelor degree in Business information systems with an indicative tuition fee of AUD 67,200 for full coursework.

- **Asia Pacific International College** (<https://apicollege.edu.au/>): APIC is a higher education provider with campus in Sydney and Melbourne. This institution offers a 3 year degree with 24 core units and total tuition fee for full coursework is AUD 47,280.
- **Swinburne University of Technology** (<https://www.swinburne.edu.au/>): A world class university based in Victoria State of Australia and founded in 1908, offering variety of courses in business and information technology. It offers BBIS coursework and tuition fee is AUD 99,300 for 3 year degree.

Apart from this there are lot of institutions offering Bachelors of Business Information systems like **Central Queensland University**, **Flinders University**, **Edith Cowan University**, and many more.

So, after doing major research over colleges and universities, I found AIH (Australian Institute of Higher Education) a perfect fit for me in every circumstance. Located in Central Sydney (545 Kent Street, Sydney, NSW), AIH offers Bachelor of Business Information Systems full coursework at a reasonable tuition fee i.e. **16000 AUD** per year. Also, college has offered me **20% scholarship** during my 3 year degree coursework. My annual fee is **12800 AUD** per year after scholarship which will ease my study and stay in Australia.

My Education Destination: Australia

Australia is a diverse country with big Nepalese community and has become most popular destination among Nepalese students. Every 1 out of 4 students here in Nepal want to pursue their higher education in Australia because of various elements like weather, safety, friendly people and proper rules and policy for international students.

Australia is safe, multicultural and friendly society where international students can easily adjust in Australian lifestyle. Australia is the best country in the world and world better life index has rated it 9.3 out of 10 for safety (<https://www.oecd.org/newsroom/BLI2013-Country-Notes.pdf>). Australian education system had made it third in the list of enrolling international students. Australia has the best 5 cities of the world for students on multicultural environment,

affordability, and quality and employer activity. Australian education system is the best in the world with technological drive. Australia brings the best education services, facilities with strict quality standards that meet the need of the most international students. Moreover, the Education Services for Overseas Students (ESOS) Act 2000 is an Australian Government act that controls the delivery of international education in Australia. Similarly, the quality that is maintained under Commonwealth Register of Institutions and Courses for Overseas Students (CRISOS) ensures that the International students get same standard of education like Australian does. I also found people who graduated from Australia and got back to Nepal are in the higher positions in highly reputed and multinational companies of Nepal.

I also researched about the USA and UK, which are also one of the popular destinations for International students. But to get admission in the US universities, I will have to give SAT exam and appearing for SAT takes more than 6 to 7 months then waiting for I-20 is time consuming whereas in Australia, only IELTS Exam is required and the process is also smooth for getting Offer Letter from Australian Universities. Australia has the least percent of crime rate compared to USA so Australia is much safer to the international students.

I also found several students' negative reviews for the universities in the UK. They are in high risk of collapse due to low student enrolment and increased competition from overseas institutions. British government do not take the responsibility if the institutions are unable to provide education as per their agreement and unable to deliver course as per enrollment agreement. As Australia has made a special scheme for international students i.e. Tuition Protection Services (TPS), which will ensure that our tuition fees are secured. Considering all above facts and reasons, I decided to study in Australia.

The reason behind not choosing my home country:

Over the course of past two or three decades, the budget allocated in educational sector is gradually increasing in Nepal and there have been significant improvements in the quality of education. However, after doing thorough intensive research, I came to find out that the educational facilities that universities in Nepal provide are not up to date. The universities are still reliant on the old equipment and traditional and theoretical approach and the upgrade in curriculum has been rather slow and with the subject I chose, I need the latest physical and educational facilities as well as proper infrastructure to move forward smoothly in the path of educational development.

There are various reputed universities in Nepal like Tribhuvan University (<https://tribhuvan-university.edu.np/>) , Purbanchal University (<https://www.puexam.edu.np/>) , and Pokhara University (<https://pu.edu.np/>) which offer various IT courses but I wanted to study Business Information Systems in general and there are no available universities that offer that specific course. Also from further research, I found out that there are several private institutions that provide the necessary training in the particular topic. However, the training and the degree provided in those private institutions is not globally acceptable and hence will not do justice to my career plans. Therefore, to master in this field, abroad education and degree hold a high value as I will get to have a high-quality education with both theoretical and practical knowledge whilst also getting to know about the culture and traditions of a different country which will help me grow not only personally but professionally as well.

Financial Arrangements:

My parents are going to fund for my studies. My father owns and operates **“B and B Poultry Farm”** and generates of NRs 19, 68,549 per annum. Apart from this my elder sister works in **The United Exports** as customer service executive and generates around NRs 3, 60,000 per year. This way, annual income of my family is NRs 2,328,549 (equivalent to AUD 25,809). We also have good sum of properties in Panchkhal Municipality worth of NRs 36,000,000 (equivalent to AUD 399,024.60). The valuation done by government, is less than the real market value. I have attached all the evidence of properties and income along with this application. I am well aware of

my tuition cost and living cost at Australia. My annual tuition fee is AUD 12800 and living cost is AUD 21,041. My family has arranged education loan from **Nepal Credit and Commerce Bank Ltd.** (A- Class Bank) worth of NRs 4,500,000 (equivalent to AUD 52,709) from where I have paid my tuition, OSHC and living expenses during my stay in Australia.

I can assure you that, with the ongoing annual income, good sum of properties and educational loan, I will not have any financial issue undertaking and completing the course.

My Career Plans:

As I mentioned before, the generation I am living is being dependent over technologies and different user friendly software to operate on daily basis. The global economic market has been relying on technologies from past few years. What I will pursue from AIH will flourish my ability to become one of the professional in this field. I already had a mind set during my teenage that I will contribute something in this industry and become a successful business person.

I belong to a country which still rely on old technologies and equipment where I see too high probability to bring changes and become a well renowned person among the Nepalese. Nepal lacks professionals like System Trainer, ecommerce Developer, Enterprise Systems Managers, Technology consultants; Business analytics etc. and I see various opportunities here in my own country because of lack qualified and skilled human resources. Every business is being dependent over IT equipment and the knowledge and idea I will enhance from this course will make me create good plans and ideas which can be implemented from lower level to higher level consumers. My Dad and Mom run a family business of agro products but due to modernization and implementation of different technologies, they are limited in various ways. There are many business like this which are limited to certain extent, I have plans creating an ecommerce system which will help and bring flexibility to both the seller and consumer in a systematic way. This will also bring financial contribution to Nepal Government and support on local goods will rise.

But before this, I will be working in other companies for few years to study our domestic market and consumers. Companies like SastoDeal (<https://www.sastodeal.com/>), Gyaapu (<https://www.gyapu.com/>), F1Soft (<https://www.f1soft.com/>), Smartdoko (<https://smartdoko.com/>), Tootle (<https://tootle.today/>), Esewa (<https://esewa.com.np/#/home>),

Pathao (<https://pathao.com/np/>), etc. where I will be easily generating around (70000-120000 NRs) a month. This is a salary that will give a decent livelihood here in Nepal but as I said I have no plans being limited. Investing some years in one of these companies will help me gain knowledge over domestic consumers and market. In span of time, I will create a platform which will unite our domestic market where people from all around Nepal as well as our neighboring nations will be connected. A platform where no seller or consumer is small or big and everyone will have same rights with more cooperation and less competition.

Beside all this, I have a personal life and have some responsibilities towards my parents who sacrificed everything they could have by providing me and my sister each and every quality aspects of life. I have a huge responsibility to look after our business and properties and I feel blessed to look after and spend quality time with my parents. I have no plan earning huge money or living a rich life but want to become renowned and bring a better change in domestic commercial market of Nepal like never before and want my parents feel proud of me. I will be supporting our family business upgrading its operation and distribution through my knowledge and skills that I will get after completion of my course, as a part time. This way I will do my job and also during my week holidays and time after my job, I can contribute my learning into our family business to increase the profitability and market share.

Conclusion:

I am confident that when my hard work and interest will be guided by professional and faculties of AIH, I am confident on creating my success story in coming years. After a very thorough intensive research, Australia checked all my boxes and hence I trust this wonderful country for a temporary stay as I complete my Bachelor's degree. I hereby acknowledge and abide by the requirements of prevailing Australian laws with due and serious considerations to the reputation of my home country. I am very well known to the immigration laws and rules of the country. Therefore I would like to assure you that I will do the best of my knowledge. I have good knowledge about visa obligation of visa subclass 500 and they are mentioned below:

- I must study with full time load.
- I must attend more than 80% academic attendance.
- I must have and maintain Overseas Students Health Cover (OSHC) for the study period.
- I must notify to college/DIBP within 7 days if I change the address/contact details.
- I must score minimum 50% in every exam to pass

As per realization of all rules and conditions, I have enclosed all my original documents to the best of my knowledge. Therefore I am seeking a temporary stay in Australia for gaining quality education, generating technical skills and internationally recognized degree. I assure you that I will leave no stone unturned in learning, experiencing and dedicating myself towards the achievement of my goals.

Thank You

Yours sincerely,



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